

2020 INCOME AND EXPENDITURE BUDGET - INDIVIDUAL

RON thousand

| | | INDICATORS | Row No. | 2020 Proposals |
|-----|----|--|-----------|------------------|
| 0 | 1 | 2 | 3 | 4 |
| I. | | TOTAL INCOME (Row1=Row2+Row5) | 1 | 5 408 177 |
| | 1 | Total operating income out of which: | 2 | 5 365 898 |
| | | a) subsidies, according to legal provisions in force | 3 | |
| | | b) transfers, according to legal provisions in force | 4 | |
| | 2 | Financial income | 5 | 42 279 |
| II | | TOTAL EXPENSES (Row6=Row7+Row19) | 6 | 3 743 958 |
| | 1 | Operating expenses (row7=row8+row9+row10+row18),out of which: | 7 | 3 710 056 |
| | | A. expenses for goods and services | 8 | 775 323 |
| | | B. expenses for taxes, duties and similar payments | 9 | 978 753 |
| | | C. personnel-related expenses (Row10=Row11+Row14+Row16+Row17), out of which: | 10 | 878 206 |
| | C0 | Wages and Salaries Expense (Row11=Row12+Row13) | 11 | 826 093 |
| | C1 | Salaries expense | 12 | 745 027 |
| | C2 | Bonus expense | 13 | 81 066 |
| | C3 | other personnel expense, out of which: | 14 | 4 114 |
| | | expenses with termination benefits | 15 | 2 906 |
| | C4 | expenses for the mandate contract and for other management and control bodies, committees and commissions | 16 | 2 749 |
| | C5 | expenses with contributions owed by the employer | 17 | 45 250 |
| | | D. other operating expenses | 18 | 1 077 773 |
| | 2 | Financial expenses | 19 | 33 903 |
| III | | GROSS RESULT (profit/loss) (Row20=Row1-Row6) | 20 | 1 664 219 |
| IV | | CURRENT PROFIT TAX | 21 | 251 645 |
| | | DEFERRED PROFIT TAX | 22 | 9 925 |
| | | INCOME FROM DEFERRED PROFIT TAX | 23 | 37 180 |
| | | ACTIVITY SPECIFIC TAX | 24 | 48 |
| | | OTHER TAXES NOT REPRESENTED IN THE ABOVE ELEMENTS | 25 | |
| V | | NET PROFIT/LOSS of the reporting period (Row 26=Row20-Row21-Row22+Row23-Row24-Row25), out of which: | 26 | 1 439 782 |
| | 1 | Legal Reserves | 27 | |
| | 2 | Other reserves representing fiscal facilities provided by law | 28 | |
| | 3 | Coverage of accounting loss from previous years | 29 | |
| | 4 | Establishing equity finance for projects co-financed from foreign loans, and establishing sources for reimbursement of installments, payment of interest rates, charges and other costs related to such loans | 30 | |
| | 5 | Other distributions provided by law | 31 | |
| | 6 | Accounting profit after deduction of the amounts provided at Rows 27, 28, 29, 30, 31 (Row 32= Row26-(Row27 to Row31)>= 0) | 32 | 1 439 782 |

| | | INDICATORS | Row No. | 2020 Proposals |
|-----|----|---|---------|----------------|
| 0 | 1 | 2 | 3 | 4 |
| | 7 | Profit share payable to employees within the limit of 10% of the net profit, but not more than one monthly average base salary paid by the economic operator during the reference financial year | 33 | 32 407 |
| | 8 | Minimum 50% payments to the state budget or local budget in case of autonomous companies, or as dividends paid to shareholders in case of national companies and companies fully or majority state-owned, out of which: | 34 | 736 095 |
| | a) | - dividends to the state budget | 35 | 515 266 |
| | b) | - dividends to the local budget | 36 | |
| | c) | - dividends to other shareholders | 37 | 220 828 |
| | 9 | Profit not allocated to rows 33-34 is allocated to other reserves and represents the company's equity finance | 38 | 703 687 |
| VI | | INCOME FROM EUROPEAN FUNDS | 39 | |
| VII | | ELIGIBLE EXPENSES FROM EUROPEAN FUNDS, out of which: | 40 | |
| | a) | expenses for materials | 41 | |
| | b) | Salaries expense | 42 | |
| | c) | expenses for services | 43 | |
| | d) | expenses for promotion and advertising | 44 | |
| | e) | other expenses | 45 | |
| VII | | INVESTMENT FINANCING SOURCES, out of which: | 46 | 1 140 000 |
| | 1 | Allocations from the budget, out of which: | 47 | |
| | | budget allocations related to payments of previous years commitments | 48 | |
| IX | | INVESTMENTS EXPENSES | 49 | 1 140 000 |
| X | | SUPPORTING DATA | | |
| | 1 | Forecasted number of employees at the end of the year | 50 | 5 946 |
| | 2 | Total average number of employees | 51 | 5 885 |
| | 3 | Average monthly income per employee (RON/ person) determined on basis of salary-related expenses | 52 | 10 829 |
| | 4 | Average monthly income per employee (RON/ person) determined on basis of salary expenses recalculated under the Annual Law of the State Budget | 53 | 9 437 |
| | 5 | Labour productivity in financial units per total average number of employees (thousand RON/person) (Row2/Row51) | 54 | 912 |
| | 6 | Labour productivity in financial units per total average number of employees recalculated under the Annual Law of the State Budget | 55 | 912 |
| | 7 | Labour productivity in physical units per total average number of employees (thousand cm/person) | 56 | |
| | 8 | Total expenses related to RON 1 000 total income (Row 57= (Row6/Row1)x1000) | 57 | 692 |
| | 9 | Outstanding payments | 58 | |
| | 10 | Overdue accounts receivables | 59 | 1 149 002 |

CEO

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