



## CURRICULUM VITAE



### Personal Information

Surname/First name **MARES ADRIAN-ALEXANDRU**

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Nationality Romanian  
Gender Male  
Date of Birth July 6, 1963

### Work Experience

Period of time	February 12, 2021 – up to present
Occupation and position held	<b>Head of Monitoring and Implementing Strategic Objective Office with delegation of powers related to the position of Director of Strategy, International Relations and European Funds Department</b>
Main activities and responsibilities	Ensuring the planning, organization, coordination and monitoring of the activity within the department, in accordance with law and internal regulations provided in the Job Description of the position of Director of Strategy, International Relations , European Funds Department
Name and address of the employer	S.N.G.N. ROMGAZ S.A., Medias, 551130, No.4 C.I. Motas Street
Type of business or sector	Gas exploration, exploitation, underground storage and trading
Period of time	October 1, 2019 – up to present
Occupation and position held	<b>Head of Monitoring and Implementation of Strategic Objectives Office</b>
Main activities and responsibilities	Contributing to the elaboration of the documentation to carry out an Opportunity Study for Romgaz to enter the Romanian market of chemical fertilizers as well as an Opportunity Study for a possible business development in the field of renewable energy production;

<p>Name and address of the employer</p> <p>Type of business or sector</p>	<p>Managing the relations with international bodies where Romgaz is a member;  Coordinating the activity of translating documents;  Responsible for compliance with quality and environmental procedures in force;  Risk Management;  Ensuring the logistics necessary for the participation of Romgaz employers in international conferences;  Responsible for compliance with the applicable legal framework;  S.N.G.N. ROMGAZ S.A., Medias, 551130, No.4 C.I. Motas Street</p> <p>Gas exploration, exploitation, underground storage and trading</p>
<p>Period of time held</p> <p>Occupation and position held</p> <p>Main activities and responsibilities</p>	<p>August 1, 2012 – September 30, 2019</p> <p><b>Head of International Business Development</b></p> <p>Identifying cooperation possibilities with partners in the field of hydrocarbon exploration;  Participation in international conferences with the above-mentioned scope, as well as to be updated with the latest news in the field;  Updating the data base necessary for a first analysis of the business opportunity;  Coordinating project teams within the department;  Coordinating the promotion of the business (based on internal quality procedures) towards the corporate decision making bodies;  Managing the relations with the international bodies where Romgaz is a member;  Coordinating the activity of translating documents;  Responsible for compliance with quality and environment procedures in force;  Risk Management;  Ensuring the logistics necessary for the participation of Romgaz employers in international conferences;  Responsible for compliance of the applicable legal framework (Petroleum Law and Rules of Application etc.)</p>
<p>Name and address of the employer</p> <p>Type of business or sector</p>	<p>S.N.G.N. ROMGAZ S.A., Medias, 551130, No.4 C.I. Motas Street</p> <p>Gas exploration, exploitation, underground storage and trading</p>
<p>Period of time held</p> <p>Occupation and position held</p> <p>Main activities and responsibilities</p>	<p>February 19, 2009 – July 31, 2012</p> <p><b>Director of Cooperation Department</b></p> <p>Coordinating the activity of Bratislava Branch, the international cooperation (the activity presented above)  Responsible for the generation and implementation of process and operational procedures and work instructions in the field of quality applicable to the department's activity;  Managing the relationship with the bodies where Romgaz is a member (UNECE, IGU, EUROGAS, BBSPA, CNR-CME, CCIA Sibiu, CCI Mures</p>

etc);

Name and address of the employer S.N.G.N. ROMGAZ S.A., Medias, 551130, No.4 C.I. Motas Street

Type of business or sector Gas exploration, exploitation, underground storage and trading

Period of time August 8, 2007 – February 18, 2009

Occupation and position held **Deputy Director of Information Technology Department**

Main activities and responsibilities Coordinating the voice and data telecommunication support services, hardware infrastructure and optimization of related costs; Coordinating IT support activities and communication at company's level;

Name and address of the employer S.N.G.N. ROMGAZ S.A., Medias, 551130, No.4 C.I. Motas Street

Type of business or sector Gas exploration, exploitation, underground storage and trading

Period of time July 1, 2006 – July 31, 2007

Occupation and position held **Director of Cooperation - International Relations Department**

Main activities and responsibilities Coordinating the activity of international cooperation, associations and joint ventures where Romgaz is part of; Coordinating the activities of analysis and control of documents designating the operations developed within the Cooperation Agreements;

Name and address of the employer S.N.G.N. ROMGAZ S.A., Medias, 551130, No.4 C.I. Motas Street

Type of business or sector Gas exploration, exploitation, underground storage and trading

Period of time March 1, 2000 – July 1, 2006

Occupation and position held **Head of Cooperation - International Relations Office**

Main activities and responsibilities Identifying possibilities to cooperate with partners in the field of hydrocarbons explorations; Managing the relation with international bodies; Coordinating the activity of translating documents; Responsible for compliance with quality and environment procedures in force; Risk Management; Ensuring the logistics necessary for the participation of Romgaz employers in international conferences;

Name and address of the employer S.N.G.N. ROMGAZ S.A., Medias, 551130, No.4 C.I. Motas Street

Type of business or sector Gas exploration, exploitation, underground storage and trading

Period of time March 1, 1991 – March 1, 2000

Occupation and position held Programmer  
Head of Technology Information Office  
Director with delegation for job duties of IT&C Department (I developed applications for IT by means of dispatching, human resources, financial; I

coordinated IT&C segment from special SCADA, MAIS and SIEP projects)

**Education and Training**

Period of time 1983 – 1989  
 Type of qualification/diploma awarded **Engineer, Precision Mechanics**  
 Name and type of institution providing education and training “Traian Vuia” Polytechnic Institute, Timisoara

**Other specializations – qualifications, certifications**

Managing Successful Programs Foundation – 2011  
 Training in communication – 2010  
 Management of Corporation, Organizational Behavior & Human Resources Management – 2006  
 Legal Harmonization Analyst – 2006  
 International Project Management – 2002  
 Management Training in British Industry – 1996  
 Financial Management, Marketing, Quality Management and Management Skills – 1996  
 Introduction to SCADA and Electronic Flow Measurement – 1996  
 Relational Database Training Course - 1991  
 Inventions Patent No. 102980 – “Pneumatic Cylinder”

**Language Skills**

Mother language Romanian  
 Other languages English

UNDERSTANDING		SPEAKING		WRITING
Listening	Reading	Spoken interaction	Spoken production	
B1	B1	B1	B1	B1

**Organizational Skills and other Competences**

Ability to plan, control, delegate, analyze and synthesize, develop personal abilities;  
 Competence to make decisions;  
 Creativity and sense of initiative, ability to manage resources, team work, positive attitude

**Projects**

Relevant projects carried out through the contribution of coordinated organizational compartments (representatives of those compartments in project teams):  
 Projects for the acquisition of petroleum rights and obligations (exploration projects within the main objective of the company to increase the resources and reserves portfolio):  
 - acquisition of a 10% share in two exploration blocks located in the

Black Sea from Lukoil and Vanco, through a Farm-out Agreement concluded in 2012;

- pre-qualification for Bid Round 4 for the acquisition of oil rights and obligations in Irak (elaboration of qualification documentation) in 2011;
- Conclusion of an option contract for the acquisition of a 10% share in a block situated in the Black Sea with ExxonMobil and OMV Petrom in 2013;

Projects for the diversification of sources of supply with gas in Romania:

- AGRI Project;  
Indirectly involved until the selection of the consultant for the Feasibility Study (through representatives of coordinated compartments);  
Directly involved as a member in the Steering Committee of the project together with the representatives of the other shareholders (SOCAR, GOGC, MVM);

Digital Skills Very good

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