

## Gheorghe Silvian Sorici

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Citizenship: Romanian | Sex: Male|  
Cisnădie, Sibiu, Romania

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- EDUCATION

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1992 – 1997 – Craiova, Romania  
ECONOMIST – Faculty of Economic Science – University of Craiova

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- PROFESSIONAL EXPERIENCE

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01/10/2016 to the present - Arpasu de Sus, No.505, Romania  
ITAD Project Manager – SC SOBIS SOLUTIONS SRL

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Main responsibilities of job position:

- coordinating the IT Projects Development & Implementation Team (a number of 60 IT experts)
- analysis & documentation of new IT projects
- preparation of soft development strategy
- preparation of the strategy for new market approach and development of existing ones
- during 2006 – 2020, together with my team, I developed a market of more than 3200 customers and generated a turnover of more than EUR 6,000,000 /year
- coordinating the implementation of 20 computerization/digitalization European projects
- coordinating the digitalization of approx. 600 customers by implementing the CityOn digital platform (SOBIS production) (electronic submission of documents, e-payments, qualified digital signature, complaints, appointments, participatory budgeting, etc)
- APLxPERT, CityOn IT packages apps development and analysis (Accounting, HR/Payroll, Taxes, Agricultural Register, Social Services, Commercial Contracts, E-Payments, Document Management, Complaints, Education, Appointments, etc.)

01/10/2006 – 01/10/2016 - Arpasu de Sus, No. 505, Romania  
MANAGER – SC SOBIS SOLUTIONS SRL

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Responsibilities: related to managing a company with an annual turnover of approx. EUR10,000,000. During the time I managed SC SOBIS Solutions SRL, I increased the turnover from approximately EUR1,000,000 /year to approx. EUR10,000,000 /year. During the time I served as manager, I coordinated the implementation of four (4) European projects, I prepared the related procurement specifications and monitored/implemented those projects.

02/06/1999 – 01/10/2006 – Sibiu, Romania  
DIRECTOR - SC COVTEX-FEIZY IMPORT&EXPORT 98 SRL

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- Responsibilities in elaborating and verifying the centralized accounting statements, organizing and managing the Accounting-Financial Department, including reporting to the US mother-company in US GAAP system
- In 2002, I was the coordinator of the implementation team of International Accounting Standards at SC COVTEX-FEIZY IMP&EXP 98
- Outcome: Implementation – Analysis and Development of Production and Management Monitoring Software

02/04/1998 – 02/06/1999 – Arpasu de Jos, FN, Sibiu, Romania  
DIRECTOR - SC BUKO PAN SA

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Responsibilities exercised during office:

- Implementing communication and management monitoring software (PIRS Production/Lotus Notes Domino)
- Coordinating the company's entire activity

- o Market developing in Sibiu and adjacent counties
- o Strengthening the team of 40 employees
- o Coordinating the supply of raw material
- o Monitoring the financial statements and representing the company in the relationship with third parties (suppliers, control bodies, etc.)

16/12/1997 – 02/04/1998 – Cisnadie, Romania  
**ECONOMIC DIRECTOR – SC COVTEX SA**

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Main responsibilities:

- o Coordination and control of the accounting – financial activity
- o Actively participating in the COVTEX SA privatisation action, together with experts from the Ministry of Finance and the Ministry of Industry and Commerce

01/06/1997 – 15/12/1997 – Cisnadie, Romania  
**ECONOMIST – SC COVTEX SA**

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During June 1997 – December 1997, I worked as an economist within the Accounting Department of SC COVTEX SA, having the following main responsibilities:

- o Account settlement, production & marketing monitoring
- o External settlement drawing up and review
- o Trial balance and balance sheet drawing up and review

• **LANGUAGE SKILLS**

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Native language(s): Romanian

Other language(s): German

	Understanding		Speaking		Writing
	Listening	Reading	Spoken production	Spoken interaction	
English	B1	B1	B1	B1	B1
German	A2		A2		A2

Levels: A1 and A2 elementary user B1 and B2 independent user C1 and C2 skilled user

• **DIGITAL COMPETENCES**

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Web browsing| good knowledge of communication programmes (mail messenger skype) | Zoom | – good knowledge of Social media| Google Drive |Microsoft Office| Android| Microsoft office word| Skype| Microsoft Office (Excel PowerPoint Word) – intermediate level