

Rodica Sasu

WORK EXPERIENCE

October 2020 - present

Director of Support Exploration – Production Department S.N.G.N Romgaz SA, Medias (Romania)

- Planning, organizing and coordinating exploration-production support activities

Jun 2020–September2021

Project Manager

S.C. Magenta 2 Prosimpex SRL, Bucharest (Romania)

- Coordinated support activities for providing professional development courses

2019– May 2020

Eastern Europe Executive Account Manager

Schlumberger, Bucharest (Romania)

- Acted as interface between Schlumberger and customers in the region, responsible for expanding relationships with potential customers
- Effectively participated in strategy formulation for Eastern Europe
- Identified & promoted the development of Cross-Product Lines and integrated opportunities

2012–2018

Project Manager

Schlumberger Production Management, Medias (Romania)

- Coordinated the activity of the project "Rehabilitation of Laslau Mare natural gas field" in order to achieve the established objectives
- Prepared the economic analysis of the proposed capital investment
- Coordinated the preparation of the budget and the Annual Work Program Conceptualized & developed presentations for the Management Steering Committee
- Coordinated of the risk management process: identification and analysis of risks, planning of risk responses, monitoring and control of risks
- Coordinated the process of planning, implementation, monitoring and quality management control
- Coordinated the project closure phase

2010–2012

Deputy Project Manager

Schlumberger - Integrated Project Management, Medias (Romania)

- Deployed & assured Quality Management Systems and Processes
- Prepared the monthly reports and other project related communications to project stakeholders
- Prepared the Project Execution Plan, Quality Plan, Risk Management Plan and Communication Plan
- Supervised the Procurement Management function and implemented standard contract compliance

2006–2010

Central and Eastern Europe (CEE) Operations Manager

Schlumberger Information Solutions (SIS), Bucharest (Romania)

- Formulated, developed, and implemented yearly business plans; ensure attainment of revenue goals and costs control
- Managed the SIS service delivery (projects, training, on-site support, consulting services, helpdesk) and business development of the market encompassing 11 countries within CEE
- Led and managed CEE team located in Romania, Ukraine, Poland, Austria and Turkey

- 2005–2006 **Country Manager**
Schlumberger Information Solutions (SIS), Bucharest (Romania)
- Spearheaded the business development of SIS market in Romania, Bulgaria, Republic of Moldavia, Serbia
 - Coordinated and delivered several Software Implementation, IT infrastructure and Consulting Projects for the Oil & Gas industry operators
- 2001–2004 **Support Engineer**
Schlumberger Information Solutions, Bucharest (Romania)
- Provided software support, training sessions & consultancy services to several customers in Romania, Bulgaria, Ukraine, Serbia on Schlumberger reservoir characterization products
 - Provided Unix, Linux, ORACLE and GeoFrame System Administration Services
- 1997–2001 **Consultant**
Earth ID, Bucharest (Romania)
- Participated in multiple projects for the National Agency for Mineral Resources (Romania), Mobil (Germany), TotalElfina (France), Gulf Petroleum (Netherlands), Petrom (Romania), BP-Amoco (United Kingdom), with expertise in seismic and geological interpretation using Landmark Graphics software
- 1992–1997 **Geophysical Engineer**
Prospecțiuni SA, Bucharest (Romania)
- Developed software for in-house usage
 - UNIX/OPENWORKS system administration
- 1987–1992 **Geophysical Engineer**
Prospecțiuni SA, Bucharest (Romania)
- In charge with the execution of the daily seismic acquisition program, team supervision, quality control of recorded data and static corrections
 - Participated in the definition of the program and the annual report for the seismic acquisition team

EDUCATION AND TRAINING

- 2020 **Project Manager**
EURO BEST TEAM S.R.L.
- 2020 **Public Acquisition Expert**
FUNDATIA CENTRU DE FORMARE APSAP
- 2020 **European Structural and Cohesion Funds Access Expert**
S.C. ILBAH S.R.L.
- 2020 **Trainer**
S.C. ILBAH S.R.L.
- 2011 **Project Management Professional (PMP)®**
Project Management Institute
- 2003–2005 **The Degree of "Master Of Business Administration"**
The Open University Marea Britanie
- 2001–2002 **The Professional Diploma in Management**

- The Open University UK - Codecs Romania, București (România)
- 2000–2001 **The Professional Certificate in Management**
The Open University UK - Codecs Romania, București (România)
- 1982–1987 **Diploma Inginer - Specializarea Inginerie Geologică și Geofizică** Studii Superioare
Facultatea de Biologie, Geografie și Geologie, București (România)
- 2021 “Learn to Code Level 1” & “Learn to Code Level 2” - Digital Nation
- 2014 "Asset Manager Development Program" - Schlumberger, Gatwick (Regatul Unit)
- 2014 **Petroleum Industry Decision Analysis & Value of Information Workshop - Decision FRAMEWORKS, Kuala Lumpur (Malaezia)**
- 2013 **Integrated Field Development Planning - WTG - Energy Training, Londra (Regatul Unit)**
- 2012 **Certificate of Completion "Advanced Decision Analysis With Portfolio and Project Modeling" - PetroSkills, Houston, Texas**
- 2011 **Certificate of Achievement in "Project Management for the Oil and Gas Industry" - Harriot-Watt University - Edinburgh Business School**
- 2010 **Certificate of Achievement in "Project Management" - Harriot-Watt University - Edinburgh Business School**
- 2010 **Certificate of Achievement in "Production Technology" - Harriot-Watt University - Edinburgh Business School**
- 2010 **Certificate of Achievement: Integrated Project Management Essentials - Schlumberger, Melun (Franța)**
- 2007 **Certificate of Attendance: Transactional Analysis: Effective People Management - Coaching Institute, București**

PERSONAL SKILLS AND COMPETENCES

Mother tongue Romanian

Other languages

	COMPREHENSION		SPEAKING		WRITING
	Listening	Reading	Conversation	Speech	
English	C2	C2	C1	C1	C1
IELTS 2003					
French	B1	B1	A2	A2	A1

Common European Framework of Reference for Languages - Self-evaluation

Communication skills Acquired through specific communication courses and as a result of the experience gained in the different roles that required the support of internal and external presentations: instructor, consultant, project manager

Organizational skills and competences

- Leadership and management
- Business development, strategies and business plans
- Building and motivating the team
- Stakeholders management

Competences acquired in the workplace

- Delegation - required in the roles of operational manager and project manager
- Negotiation - acquired as a result of advanced training courses and required in the role of Executive Account Manager for Eastern Europe
- Focus on results - proven by the results obtained in the different roles (eg the rehabilitation project)

Computer skills

- Good knowledge of operating system Windows, Office 365, Power BI, Foxit Phantom, Microsoft Project, Futura

Driving license B category

ADDITIONAL INFORMATION

Affiliations

- Member of International Society of Petroleum Engineers (SPE)
- Member of Project Management Institute

Awards Performed by Schlumberger – Bronze Award for "Tripling Laslau Mare Field Gas Production Baseline" (2012)
SPE Romanian Chapter - "Outstanding Support" (2019)