

PERSONAL INFORMATION

Dan Dragoș Drăgan

📍 Bucharest,

Status: Married, two children

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PROFESSIONAL EXPERIENCE

23/04/2025– current

General Manager**ROMGAZ BLACK SEA LIMITED**

Adopting all necessary measures for management of ROMGAZ BLACK SEA LIMITED, in accordance with the provisions of the applicable legal framework, as well as with the decisions of the Board of Directors, and within the limits of delegated powers.

Coordination of the activities carried out at the level of ROMGAZ BLACK SEA LIMITED regarding Neptun Deep project.

18/03/2021–14/04/2025

President of the Board of Directors**National Gas Company ROMGAZ S.A.**

- Provided leadership to the Board of Directors and strengthened its role in corporate strategic planning, financial oversight, and performance evaluation.
- Collaborated with the executive management in coordinating strategically significant projects such as the Neptun Deep offshore gas field, Caragele and Snagov reservoirs, the Iernut combined cycle power plant, renewable energy production, and the development and consolidation of B2B and B2C operations.
- Supported and presented investment proposals to shareholders and the supervising authority; chaired both Ordinary and Extraordinary General Shareholders' Meetings.
- Led Board meetings and maintained ongoing collaboration with staff involved in the company's structural transformation.
- Guided and facilitated the Board's actions concerning organizational priorities and corporate governance matters.
- Directed the development of a new organizational structure and culture, in close coordination with both Board members and executive management.
- Oversaw the performance evaluation of executive leadership and of the company as a whole.
- Established working groups for specific projects, as well as Board-level committees (e.g., Nomination and Remuneration, Audit, Strategy and Risk).
- Carried out additional responsibilities, including national and international representation, in accordance with Board regulations.

15/03/2021–23/01/2025

State Secretary**Ministry Energy (Romania)**

- Coordinated the following units and their related areas of competence:

1. Directorate-General for Energy Policy and the Green Deal

- Energy Transition and Policy Directorate
- Renewable Strategy, New Technologies, and Hydrogen Directorate

2. Directorate for European Affairs and International Relations

3. Directorate-General for State Aid and European Funds

- State Aid Implementation Directorate
- European Funds Directorate
- Energy Intermediate Body

4. Security Structure

- Represented Romania at European Council meetings: Transport, Telecommunications and Energy (Energy).
- Represented the Ministry of Energy in the Committee for Screening of Foreign Direct Investments (CEISD).
- Negotiated and coordinated the implementation of Component C.6 – Energy, within the Recovery and Resilience Plan (PNRR).
- Coordinated Romania's participation in the OECD.
- Implemented and managed the Modernisation Fund in Romania: developed primary and secondary legislation, investment priorities, state aid schemes, and guidelines.
- Represented the Ministry in international negotiations with organizations such as the EBRD, World Bank, IMF, and EIB.
- Maintained institutional dialogue on European affairs with the Ministry of Foreign Affairs, other ministries, and the Romanian Permanent Representation to the EU.
- Coordinated the drafting of legislative proposals in the energy sector, including the transposition of EU directives into national law.
- Oversaw the planning and implementation of the National Recovery and Resilience Plan (PNRR).
- Managed the implementation of the European Green Deal in relevant sectors.
- Coordinated Romania's implementation of the EU Hydrogen Strategy and developed a European hydrogen-based technology value chain.
- Oversaw the implementation of the National Integrated Energy and Climate Plan 2021–2030 (PNIESC).
- Coordinated the drafting of the Romanian Energy Strategy.
- Supervised the National Agency for Radioactive Waste and Nuclear Research.
- Approved, monitored, and implemented state aid schemes in the energy sector, maintaining dialogue with the European Commission, DG COMP, and DG ENER.
- Coordinated the preparation and approval of evaluation procedures for energy projects funded by EU programs; approved documents issued by the Energy Intermediate Body.
- Coordinated strategic infrastructure projects such as the Azerbaijan–Georgia–Romania–Hungary Green Corridor and CESEC initiatives.

26/03/2020–15/03/2021

State Secretary

Ministry of Economy, Energy and Business Environment, Romania

- Coordinated the following units and their related areas of competence:
 1. Directorate-General for Energy Policy, Energy Transition, and Renewables
 2. Internal Market Directorate
 3. Trade Policy Directorate
 4. Directorate for European Affairs and International Relations
 5. State Aid Directorate
- Represented Romania at EU Council meetings for Energy, Competitiveness (Market and Industry), and Foreign Affairs/Trade. Coordinated Romania's mandate on the Green Deal and related legislative initiatives.
- Supervised preparations for legislative initiatives in the energy sector, including the transposition of EU directives and regulations (e.g., CfD scheme, Electricity Law).
- Led the development of the National Recovery and Resilience Plan (PNRR) in the energy sector.
- Finalized the National Integrated Energy and Climate Plan (PNIESC 2021–2030) and the Strategic Environmental Assessment (SEA).
- Maintained constant dialogue with the European Commission and coordinated updates to the Romanian Energy Strategy in alignment with PNIESC targets and recent EU policy developments.
- Contributed to the conclusion of the Agreement between the Governments of Romania and the United States on nuclear energy cooperation (Cernavodă) and the Memorandum with the U.S. EXIM Bank and the Ministry of Economy.
- Finalized the Memorandum on Romania–France nuclear cooperation.
- Coordinated implementation of state aid for sectors at risk of carbon leakage due to CO₂ cost

transfers in electricity prices.

- Supported energy-intensive industries through renewable energy exemption schemes.
- Oversaw state aid programs for restructuring the Oltenia Energy Complex and coal mine closures at Hunedoara Energy Complex.
- Maintained direct communication with the European Commission on these programs.
- Advocated Romania's position on the EU Hydrogen Strategy and supported national participation in the IPCEI project – Green Hydrogen @ Blue Danube.
- Represented Romania and coordinated its stance on EU common trade policy, trade defense measures, and implementation of trade agreements.
- Managed Romania's response to Brexit and multilateral trade issues, including relations with the WTO and OECD.
- Represented Romania in the OECD Council

07/08/2017–26/03/2020

Economic Advisor of the President of the Board of Directors

Uzinsider General Contractor SA, Bucharest (Romania)

- Developed and consolidated company activities, especially in electricity production, supply, and trading.
- Led business development and positioning strategy on the energy market.
- Designed and implemented the organizational strategy and multi-year budgets to meet KPIs.
- Represented the company in interactions with public authorities, professional associations, and partners.
- Contributed to regulatory improvements through work with the Parliamentary Industry and Services Committee, ANRE task forces, Ministry of Energy, and energy sector associations (e.g., CNR-CME, PATRES, CDR – Energy Task Force).
- Managed contract negotiations and supervised contractual compliance.
- Provided consulting on sales development, energy trading strategies, production and supply optimization, energy market analysis, and Romania's positioning within the EU energy framework.

11/2007–05/2017

General Manager / Country Director

Repower Romania SRL, Bucharest (Romania) – Repower Group, Switzerland

- Developed the company's Romanian operations into a key strategic market.
- Acted as Executive Director and Chairman of the Board, implementing Repower AG's corporate strategy.
- Prepared and managed multi-year budgets to achieve margin and profitability targets.
- Oversaw M&A activities in the energy sector, from target identification to post-merger integration.
- Managed new product and service launches (e.g., Naturepower, energy services), including marketing strategies.
- Developed and expanded direct and indirect sales networks.
- Collaborated with regulatory bodies and investor associations.
- Contributed to regulatory development in national forums: ANRE, Parliament, CNR-CME, independent producers' associations, and energy task forces.
- Directed implementation of integrated IT infrastructure.
- Designed a new organizational structure and managed HR development and culture.
- Provided strategic advice to Repower AG's Executive Board and shareholders on local operations.
- Supported Repower's trading activities on the Romanian market.
- Coordinated all active Repower entities in Romania.

01/2005–11/2007

Executive & Trading Manager

Petprod SRL, Bucharest (Romania)

- Led business development and established the company as both energy supplier and trader.
- Managed contractual negotiations, pricing systems, and sales contracts for domestic and foreign clients.

- Supervised back-office operations from procurement to sales, invoicing, distribution, and local/international trading.
- Represented the company in tenders and before regulatory bodies (Ministry of Energy, ANRE, OPCOM) and energy exchanges.
- Actively participated in regulatory improvement and market development initiatives

11/2000–12/2004

Executive Director

Emanuela Trading Company SRL, Bucharest (Romania)

- Founded and managed a new company entity.
- Oversaw all business operations, including external and internal contracts, procurement, market research, and product sales.
- Coordinated activities with domestic and international partners and negotiated key contracts.
- Managed commercial, financial, and HR departments.
- Led receivables and debt purchase operations.
- Supervised financial planning and budget execution.
- Directed IT department initiatives, including custom software and database improvements.
- Handled relationships with both local and international banks

08/1996–11/2000

Executive Director

Soemma SA, Bucharest (Romania)

- Planned and coordinated the company's entire business activity.
- Managed all contractual relations with major local and international partners, including procurement and sales strategy.
- Led a motivated team under high-performance standards.
- Negotiated domestic and international contracts.
- Supervised IT and HR activities.
- Worked closely with the General Director to improve trade, investment, and business management operations

07/1994–12/1995

Executive project coordinator

Sirti SpA Romania Branch (Pirelli Group), Bucharest (Romania)

- Provided dedicated support for project management (first fiber optic cable implementation in Romania).
- Supervised contract compliance and project implementation monitoring.
- Handled administrative and financial activities.
- Worked with the international management team to meet project objectives.
- Acted as liaison officer with Romanian authorities (e.g., Ministry of Interior, SIG).

EDUCATION AND TRAINING

- 01/1999–12/1999 **Certificate in Futures Market Brokerage**
Romanian Commodities Exchange (BRM) Bucharest (Romania)
- 1991–1999 **Bachelor's Degree in Economics – Management and Economic Informatics**
Diploma issued by Academy of Economic Studies (ASE), Faculty of Cybernetics, Bucharest
- 1987–1991 **High School Degree – Finance & Accounting**
Virgil Madgearu College, Bucharest (Romania).

PERSONAL SKILLS

Mother tongue(s) romanian

Other language(s)	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
english	C2	C2	C2	C2	C2
french	B2	B2	B2	B2	B2
italian	B2	B2	B2	B2	B2

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

Communication - Excellent communicator with strong interpersonal skills

Organizational & Managerial - Strong leadership and strategic management capabilities;

Work-related - Mentoring and business development expertise

DIGITAL SKILLS

AUTOEVALUATION				
Information processing	Communication	Content creation	Security	Problem solving
Advanced	Advanced	Advanced	Intermediate	Advanced

Driver's license Category B