RĂZVAN POPESCU

Nationality: Romanian

Gender: Male

WORK EXPERIENCE

17/08/2022 – CURRENT – Medias, Romania

CHIEF EXECUTIVE OFFICER (CEO) – S.N.G.N. ROMGAZ S.A.

S.N.G.N. ROMGAZ SA - the largest natural gas producer in Romania, a company with more than 5 500 employees, listed on BVB, geological exploration activity, methane gas production, storage of natural gas and electricity production;

Organize, coordinates, and ensure the management of the company and the achievement of the strategic objectives;

Plans and manages the activities of the company in order to achieve the objectives through an efficient use of resources;

Sets the objectives of the subordinated managers and supervise quarterly/ half-yearly/ annually the degree of achievement of the objectives;

Propose new business opportunities and propose strategies in order to achieve the company objectives;

Supervise the lines of action and the activities related to increase the market share and portfolio diversification;

Represents the company in relations with its business partners and at the events with investors.

Website https://www.romgaz.ro/en

14/12/2020 – 16/08/2022 – MEDIAS, Romania

CHIEF FINANCIAL OFFICER (CFO) – S.N.G.N. ROMGAZ S.A.

S.N.G.N. ROMGAZ SA - the largest natural gas producer in Romania, a company with more than 5 500 employees, listed on BVB, geological exploration activity, methane gas production, storage of natural gas and electricity production;

Organize, coordinates, and ensure the management of the financial and economic activity of the company effectively and in compliance with the applicable legal provisions;

Proposes the financial calendar prepared in compliance with the applicable legal provisions;

Manages the financial aspects that influence the company's performance growth;

Ensures the proper management of the company's economic and financial activity;

Key achievements:

Coordination from an economic perspective of the acquisition of all the shares issued by (representing 100% of the share capital of) ExxonMobil Exploration and Production Romania Limited

which holds 50% of the acquired rights and obligations under the Petroleum Agreement for the Deep Water Zone of Neptun XIX offshore Block in the Black Sea.
The completion of the transaction represents an important investment performed by S.N.G.N ROMGAZ S.A., in line with the company's development strategy.

Coordination the process of obtaining a syndicated loan in amount of 325 million EUR (financing a part of the purchase price of the shares issued by ExxonMobil Exploration and Production Romania Limited).

Website https://www.romgaz.ro/en

05/05/2012 – 11/12/2020 – BUCHAREST, Romania
PORTFOLIO MANAGER – NATIONAL BANK OF ROMANIA

NATIONAL BANK OF ROMANIA

Trading on international financial markets according to the international reserves management strategy and the regulations approved by the Board of Directors;

Denominated bonds purchase/sale transactions in foreign currencies included in foreign reserves, placing/collecting deposits, transactions, foreign exchange transactions;

Permanent monitoring of financial markets evolutions, assessment of the relevant monetary policy decisions made by central banks, proposing investment solutions in compliance with the related risk limits;

Prepares support materials for the decisions made by the Foreign Reserve Management Committee and the Board of Directors;

Takes part in preparing the foreign reserves management strategy;

Supports internal and external auditors during the performance of their mission;

One year experience in implementing an integrated computer software (STP – Straight Through Processing) at the front office of the Market Operations Department.

Website https://www.bnr.ro/Home.aspx

01/06/2007 – 01/02/2010 – BUCHAREST, Romania
AGENT FOR FINANCIAL INVESTMENT SERVICES – S.S.I.F VIENNA INVESTMENT TRUST

S.S.I.F VIENNA INVESTMENT TRUST

Communication with customers (institutional and private) to determine their objectives and to recommend appropriate investments within their risk profile;

Trading (shares, bonds issued by public or private bodies, preference right to subscription of shares in an initial public offering or capital increases);

Securities trading (futures contracts, options contracts) traded on the regulated market;

Institutional customers assistance within public listing offerings;

Part of team that analyzed the trading scheme of greenhouse gas emissions, directly participating in engaging Vienna Investment Trust in BlueNext trading exchange in Paris.

Website http://www.viennainvestment.ro/en/

EDUCATION AND TRAINING

01/09/2018 – CURRENT – BUCHAREST, Romania
PHD STUDENT – A.S.E BUCURESTI - PHD Economics School - Economics II

Address BUCHAREST, Romania

01/09/2010 – 01/09/2011 – LONDON, United Kingdom
MASTER OF SCIENCE – BAYES BUSINESS SCHOOL, formerly known as CASS BUSINESS SCHOOL

Address LONDON, United Kingdom | **Website** https://www.bayes.city.ac.uk/

01/06/2010 – 01/07/2010
CERTIFICATE (CAPITAL MARKET, MODELLING, FINANCIAL ASSETS CLASSES) – LONDON SCHOOL OF ECONOMICS

Website https://www.lse.ac.uk/

01/09/2004 – 01/09/2008 – BUCHAREST, Romania
ECONOMIST – ASE BUCHAREST - FACULTY OF SCIENCE, INSURANCE, BANKING AND STOCK EXCHANGE

Address BUCHAREST, Romania

15/09/2000 – 14/06/2004 – DROBETA TURNU SEVERIN, Romania
HIGH SCHOOL DIPLOMA – NATIONAL COLLEGE "TRAIAN" DROBETA TURNU SEVERIN, MATHEMATICS COMPUTER SCIENCE (english classes)

Address DROBETA TURNU SEVERIN, Romania

LANGUAGE SKILLS

Mother tongue(s): **ROMANIAN**

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
ENGLISH	C2	C2	C2	C2	C2
GERMAN	C1	B2	B2	B2	B2

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

DIGITAL SKILLS

My Digital Skills

Advance use of Microsoft Office | Navigating the internet quickly and effectively | Good communication (mail messenger skype)

CONFERENCES AND SEMINARS

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- **Central Bank of the Republic of Turkey, New Trends in Reserve Management in Financial Crisis Period, Izmir, Turkey**
- **World Bank, Workshop on Advanced Techniques in Portfolio Management, Paris, France**
- **World Bank, Workshop on Fundamentals of Strategic Assets Allocation – SAA1, Tunis, Tunisia**
- **JP Morgan, 2018 Seminar on the Management of External Reserves for Official Institutions, New York, USA**
- **BNP Paribas, Global Central Banks and Sovereigns Seminar 2014, London, United Kingdom**
- **DZ Bank, Europe: Quest for Growth, Berlin, Germany**
- **Bank for International Settlements, Strategic Asset Allocation, Beatenberg, Switzerland**
- **Bank for International Settlements, Portfolio Analytics, Brunnen, Switzerland**
- **International Monetary Fund, Workshop on Advanced Asset Allocation, Washington, USA**
- **Ashmore Group, Ashmore Cass Business School Emerging Markets, Course for Public Institutions, London, United Kingdom**

COMMUNICATION AND INTERPERSONAL SKILLS

Competences acquired

Negotiation and influence skills (experience in the relationship with representatives of banks, business partners and consultants);
Building effective relationships with subordinates;
Analyzing and synthesizing information for the purpose of effective decision-making;
Strong focus on resource efficiency;
Managerial and organizational skills;
Analytical thinking, stress resistant;
Good communication and teamwork;
Leadership skills.