


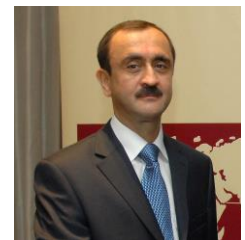
# MARIUS MARIN

## CEO

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## EXPERIENCE

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### Board member

**SNGN ROMGAZ SA** - Romanian biggest producer of natural gas

12.2019 - present, Medias, Romania

- Audit committee president
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### Chief Executive Officer

**MDM Consultancy**

2019 – present, Deva, Romania

- Business strategic consulting
  - Training for leadership & personal development, Kaizen, mentoring
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### CEO & Board member

**MACON GROUP** - Romanian leader in AAC, precast elements and lime production (4 companies)

2006-31.12.2018, Deva, Romania

- The taking-over process of Simcor Group (including 7 companies).
  - Simcor Group strategic integration process.
  - Business restructuring focused on personnel downsizing, costs reduction, cash-flow improving and products portfolio optimization.
  - Implementing a profitable growth strategy, having results in significant increasing of EBITDA level, sales and productivity.
  - The exit process of Macon Group to Xella Group.
  - Building an organizational culture focused on leadership, personal development and continuous learning.
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### General Director

**Pro BCA - AAC Producers Union**

2010- 01.11.2019, Bucharest, Romania

- Join the main 5 Romanian AAC producers in the union.
  - Building a partnership with Romanian public authorities.
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### COO

**MEFIN SA SINAIA**-Romanian leader in injection pumps production

2004-2006, Sinaia, Romania

- Implementing a profitable growth strategy, having results in significant increasing of EBITDA level, sales and costs reduction.
  - ISO/TS 16949 implementation and certification.
  - Due-diligence process for taking-over of IPM Belgrade.
  - Implementing 6 SIGMA and Kaizen principles in operations.
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### Vice-President

**CONEX GROUP**-regional leader in heavy industry

2003-2004, Iasi, Romania

- Strategic restructuring of Comes Savinesti, technological equipment producer.
  - Exit process of Conex Iasi to Sayegh Group (Jordan).
  - Implementing Kaizen principles, having results in costs reduction and productivity increasing.
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### Technical & Quality System Director

**PCC STEROM S.A.**-Romanian leader in upstream equipment

2001-2003, Campina, Romania

- Relocation process of valves production lines (from Switzerland & Scotland) to Campina.

- Optimizing business costs by setting up quality costs measurement system.
- Implementing 6 SIGMA principles for processes capabilities increasing.
- Implementing lean manufacturing principles for productivity increasing.

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#### **Vice-President**

**TOFAN GROUP SA** -Romanian leader in tires production (joint-venture with Nomura)

1999 -2001, Bucharest, Romania

- Business restructuring using profit centers.
- Exit process to Michelin.
- Quality Management System implementation and certification ( ISO 9001, ISO, 14001).

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#### **CEO**

**UNIPAN SA**-regional bakery producer, 8 branches

1999-2001, Bucharest Romania

- Business restructuring having results in significant profit increasing.
- Implementing a new marketing strategy.

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#### **President & CEO**

**UTON Onești SA**- The Third Romanian leader in technological equipment production

1994-1999, Onesti, Romania

- Strategic restructuring program, focused on personnel downsizing, cost reduction and cash-flow improvement.
- Implementing a new marketing strategy.
- Implementing Kaizen principles having results in cost reduction and productivity increasing.
- Company's quotation to Bucharest Stock Exchange.
- Building an organizational culture focused on leadership, personal development and continuous learning.

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### **EDUCATION & TRAININGS**

- **PhD** graduated in **Engineering** - Bucharest Technical University.
- **Engineering MSc** – first in his promotion - Bucharest Technical University.
- **Professional Diploma in Management** – Open University Business School – CODECS.

- **6 SIGMA** - Black Belt Level

- **Kaizen & Lean manufacturing expert**

- **Management Scholarship:**
  - **PHARE - Enterprise Restructuring and Private Sector Development Program.**
  - Scholarship for **Top Managers** (Japan).
  - Scholarship for **Top Managers** (Holland).

- **Trainer, Coach& Speaker certified by John Maxwell Team** Romania

- **Quality Management Systems (ISO 9001, ISO/TS 16949) Auditor**

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#### **Business Awards:**

- Enterprise Investors – Ventura Award - Manager of the Year (2007)
- Enterprise Investors – Ventura Award - Company of the Year (2008)

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#### **Political activity:**

- Member in Prime Minister Counselors Board (2012)

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#### **Languages:**

- English (fluent)
- French (medium)

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**Freedom for relocation and travel in Romania and Europe.**